









### **Safe Harbor Statement**

All numbers are consolidated. Except for statements in respect of historical matters, the statements contained in this release are "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of D-Link Corporation to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements.







- > Key Financial Review
- > Product Drivers
- > Overall Business Updates

All numbers consolidated except otherwise specified. 2Q/06 numbers are pro forma .





## **Key Financial Review**







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### 1H/06 YoY Comparison of Income Statement

	1H/06		1H/05		YoY %
Unit: NT\$ million	AMT	%	AMT	%	Change
Net Sales	19,175	100.0	16,675	100.0	15.0
Cost of Goods Sold	13,134	68.5	11,434	68.6	14.9
Gross Profit	6,051	31.5	5,241	31.4	15.3
Operating Expenses	4,759	24.8	4,136	24.8	15.1
Operating Income	1,282	6.7	1,105	6.6	16.0
Total Non-Op. Inc. (Loss)	185	1.0	(82)	(0.5)	(325.6)
Income Before Tax	1,467	7.7	1,023	6.1	43.4
Tax Expenses	(279)	(1.5)	(277)	(1.7)	0.7
Net Income	1,188	6.2	746	4.5	59.2
Minority Interest	(212)	(1.1)	(145)	(0.9)	46.2
Consolidated Income	976	5.1	601	3.6	62.4
EPS (NT\$)- post div. distribution	1.47		0.91	-	61.5
EPS (NT\$)- before div. distribution	1.63		1.01	-	61.4

\* Calculated by 2Q06 weighted average of 663mln shares.

\* 1H06 numbers are pro forma





### 6/30/2006 Consolidated Balance Sheet QoQ Comparison

Unit: NT\$ million	6/30/06 AMT	%	3/31/06 AMT	%	QoQ % Change
Cash	4,400	15	4,665	17	(6)
S-T Investment	1,635	6	326	1	402
Account Receivable	7,679	27	7,085	26	8
Inventory	7,357	26	7,282	27	1
Long-term Investments	2,420	9	2,543	10	(5)
Total Assets	28,587	100	26,846	100	7
Accounts Payable	6,031	21	5,890	22	2
Current Liabilities	11,832	41	9,922	37	19
Long-term Loans	1,179	4	1,066	4	11
Common Stock	6,754	24	6,092	23	11
Stockholders' Equity	14,902	52	15,232	57	(2)





### **Consolidated Key Financial Ratios-Liquidity/Leverage**

Unit: %,days	6/30/06	3/31/06	12/31/05	9/30/05	6/30/05
Days A/R	<b>70<sup>*</sup></b>	<b>67</b> <sup>*</sup>	<b>6</b> 3 <sup>*</sup>	<b>70</b> <sup>*</sup>	<b>64</b> <sup>*</sup>
Days Inventory	<b>9</b> 8 <sup>*</sup>	100 <sup>*</sup>	96 <sup>*</sup>	100 <sup>*</sup>	<b>96</b> <sup>*</sup>
Days A/P	<b>79<sup>*</sup></b>	<b>79</b> <sup>*</sup>	78	<b>87</b> <sup>*</sup>	<b>79</b> <sup>*</sup>
Cash Cycle	89	87	82	83	82
Current Ratio	1.86	2.05	1.82	1.71	1670
Debt/Equity Ratio	1.10	0.89,,,	0.84		1.05 <sub>**</sub>
Adjusted Debt/	0.61	0.53	0.59	* 0.71 <sup>**</sup>	0.55
Equity Ratio					
ROE	16	18	14	14	11

\* Annualized \*Adjust for Cash & S-T investment Proprietary and Confidential D-Link Corporation/D-Link Systems, Inc. All Rights Reserved.





### Consolidated Key Financial Ratios – Profitability (%)

_Unit: %	1H/06	2Q/06	1Q/06	2005	4Q/05	3Q/05
Net Income/Sales	5.09	4.08	6.11	4.47	3.49	6.91
Net Income/Total	3.41	1.37	2.18	6.68	1.43	2.67
Assets	6.69	5.66	7.72	7.39	7.98	8.07
<b>Operating Profit/Sales</b>	16	16	18	14	14	14
Return on <sup>*</sup> Equity	1.47	0.59	0.88	2.73	0.58	1.14
EPS (NT\$)						

\* Annualized

\*\*Calculated by 2Q06 weighted average of 663mln shares.





### **Product Drivers**







#### Revenue by Products Consolidated

#### 2Q/06 revenue YoY comparison:

- > Switch grew 32%
- > WLAN increased 13%

- > Broadband up 21%
- > Digital Home rose 13%



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**NT\$ Million** 





### **Switch Sales Breakdown**







### **WLAN Sales Breakdown**









### **Broadband Sales Breakdown**







## **Overall Business Updates**







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# Revenue by Regions

#### 2Q/06 revenue YoY comparison:

- > N.A. seasonally dropped by 1%
- > Europe was up 2.5%

- > AsiaPac & Others jumped 42%
- > In NT\$ terms, WW 2Q revenue grew 19%



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### Dominance in Key Segments

Market Shares by Products D-Link is, in unit terms,



Source: In-Stat Researce	h Reports, 40 2005 and 10
2006	13
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### #1 in SOHO/SMB Market







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### **New Products Releases**

#### 22 New Product Announcements in Q2,

Including XStack Switches, KVM Switch, Wireless Router, Wireless Internet Camera, Wireless Print Server, VoIP Gateway, Network Storage Array, and Security Adapter



- All-in-One Wireless Router, Print Server, and VoIP Enhancer
- Double Firewall (SPI and NAT) for Advanced Security





### **Growth Strategy**







### **High Dividend Payout**







### Longer Term Business Model

	FY04	FY05	FY06*	Model**
Sales Growth(%)	29%	13%	15-20%	20%
Gross Margin (%)	33%	31%	31-32%	32%
<b>Operating Margin</b> (%)	8%	7%	7-8%	7%
Tax Exp. (% of PBT)	12%	25%	15-20%	20%
ROE (%)	22%	14%	14-15%	15%

\* FY 06 Figures are all estimated & pro forma

\*\* Assuming deconsolidation of Alpha





# Q & A

For complete financial and press releases, please visit http://ir.dlink.com